



Media Release

10 December 2015

Origin begins selling Tesla Powerwall batteries to Australians

Origin is in the box seat to become a leading provider of home battery solutions, with customers able to purchase the hotly anticipated Tesla Powerwall from the Company from today with installation expected to commence in February 2016.

Origin Chief Executive Officer Energy Markets, Frank Calabria said, "By offering rooftop solar with home batteries, Origin is able to provide households with greater control over their energy use than ever before.

"Customers can now also make their investment in solar work harder, as excess electricity produced during the day can be stored for use at a later time when the solar panels do not produce electricity.

"Origin is Australia's leading energy retailer with more than 400,000 solar customers, and Tesla Energy has quickly established itself as a global leader in battery storage, so we are delighted to be collaborating on Origin's first solar and battery offering," Mr Calabria said.

Customers wanting to be amongst the first on their block to have a Tesla Powerwall installed in their home can find out more and arrange their order today via the [Origin website](#).

Origin is bundling the Tesla Powerwall with Trina solar panels and the Solar Edge inverter as part of a home energy solution. The Solar Edge inverter uses solar optimisers on each panel to deliver improved system performance and has been approved by Tesla Energy for pairing with the Powerwall.

"Origin is providing customers with a simple, no-fuss solution by allowing them to buy their solar system, inverter and battery product from us, have it installed and monitored by us and enjoy the benefits of our post sales service support," Mr Calabria said.

"Home batteries will not be for everyone at this early stage, but with more than 80 per cent of solar PV owners in a recent survey indicating they would consider buying a home battery, Origin is ideally placed to help consumers find the right solution for them with our end to end offering.¹

"We are confident that there will be early adopters very interested in taking up an Origin solar and battery package," he said.

Ahead of the Powerwall's release in Australia, Tesla has already established a leadership position with a survey commissioned by Origin revealing almost one third of Australians are

¹ Survey of a representative sample of 1,000 Australian residents conducted by Nature, June 2015



aware of Tesla's home battery solutions – more than twice the recognition of some other brands².

Origin has more than 10 years of experience helping Australians go solar and generate their own renewable electricity at home. Origin is also the market leading retailer of green energy solutions including GreenPower and green gas.

About the Tesla Powerwall

The Tesla Powerwall is a sleek, wall mounted rechargeable lithium ion battery which is suitable for indoor and outdoor installation. The unit comes with a warranty of up to 10 years on battery performance.

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About Origin

Origin Energy (ASX: ORG) is the leading Australian integrated energy company with market leading positions in energy retailing (approximately 4.3 million customers), power generation (approximately 6,000 MW of capacity owned and contracted) and natural gas production (1,093 PJ of 2P reserves and annual production of 82 PJ). To match its leadership in the supply of green energy, Origin also aspires to be the number one renewables company in Australia.

Through Australia Pacific LNG, its incorporated joint venture with ConocoPhillips and Sinopec, Origin is developing Australia's biggest CSG to LNG project based on the country's largest 2P CSG reserves base.

www.originenergy.com.au

² As above