



origin

# 2016 ANNUAL GENERAL MEETING

19 October 2016

# Important Notices



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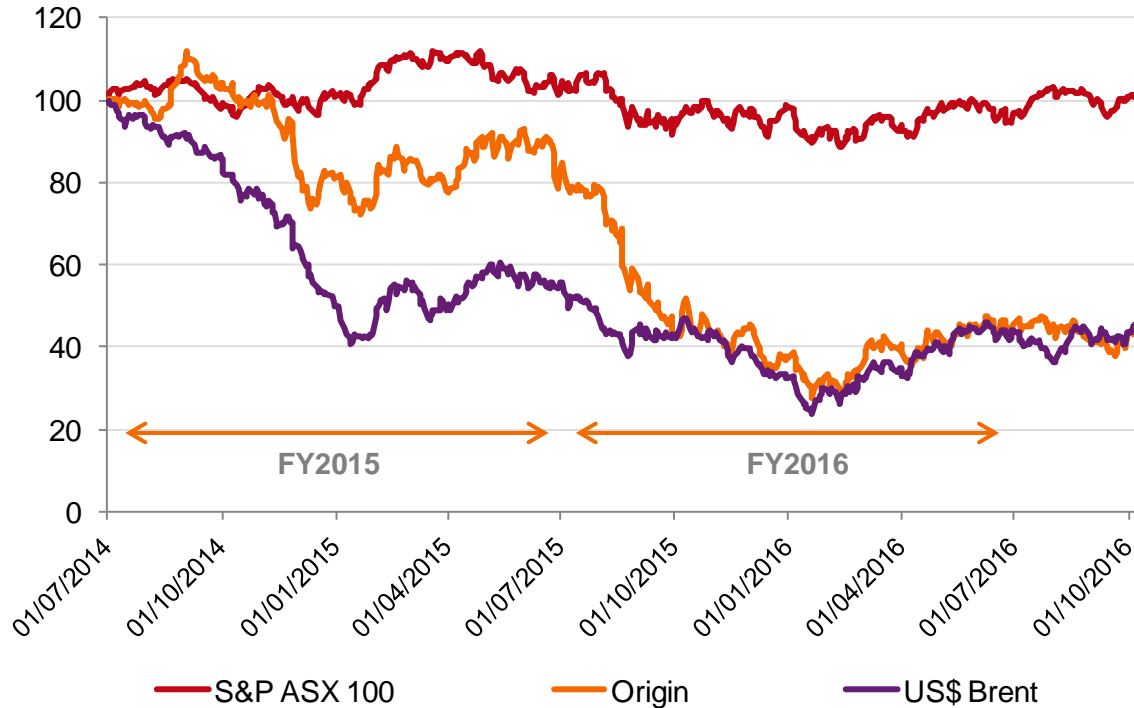
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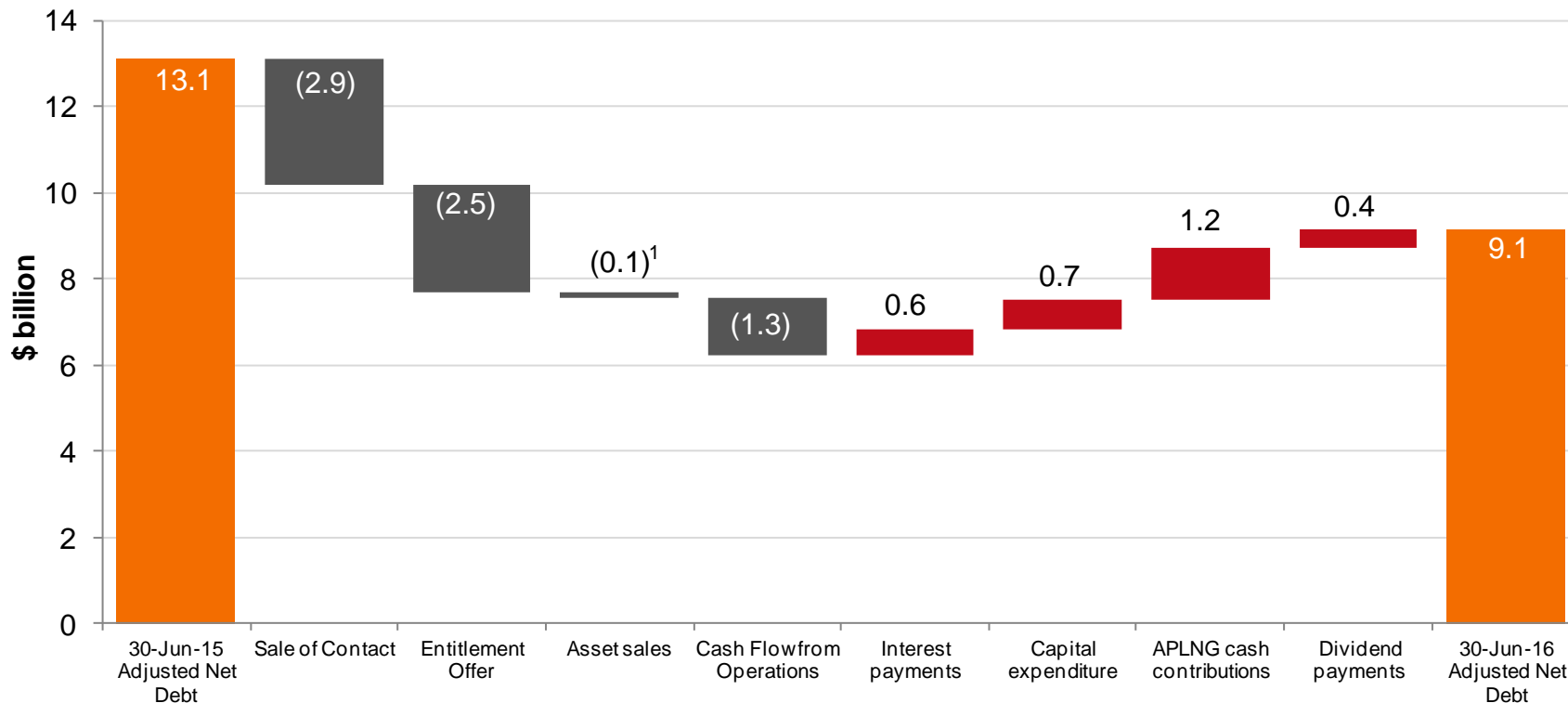
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# Oil continued to impact Origin share price



# Adjusted net debt reduced by \$4 billion

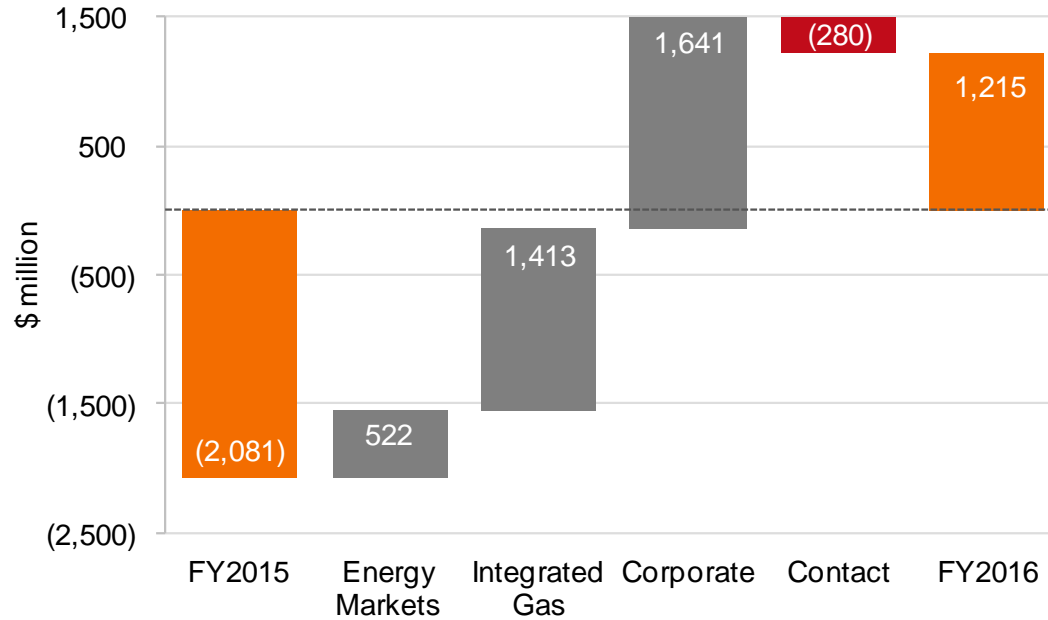


(1) Of the \$484 million in asset sales announced in FY2016, \$118 million in proceeds was received in FY2016, with the remaining \$366 million expected in FY2017.

# Cash flow optimised through disciplined use of capital



Net Cash Flow from Operating and Investing Activities  
(Total Operations)



# An oil hedging strategy for FY2018 has commenced

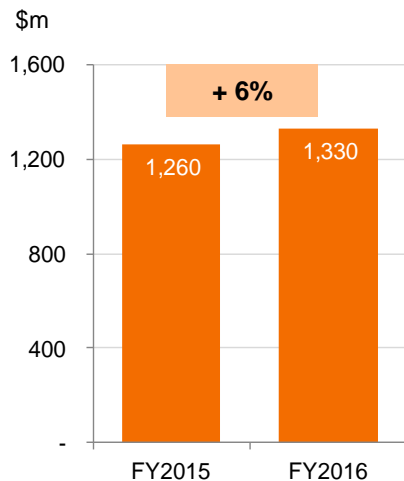


- 15 million barrels<sup>1</sup> have been hedged in FY2018 using a combination of puts and collars with a floor strike of US\$45 per barrel
  - The collar hedge consists of 8.5 million barrels capped at an average of US\$70 per barrel
- The strategy is focused on protecting the Company's ability to repay debt by reducing downside oil price risks whilst maintaining substantial oil price upside exposure
- The cost of the hedge is A\$35m (after tax)
- Additional FY2018 oil hedging is dependent on market conditions

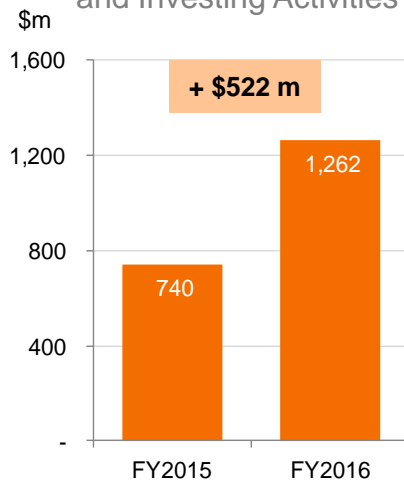
# Energy Markets delivered EBITDA and cash flow growth



### Underlying EBITDA



### Net cash flow from Operating and Investing Activities



- ✓ Lower cost to serve
- ✓ EBIT/Sales margin increased from 9.6% to 10.1%
- ✓ Customer accounts stable at 4.2 million
- ✓ Improved customer satisfaction

# APLNG commenced exports in January 2016



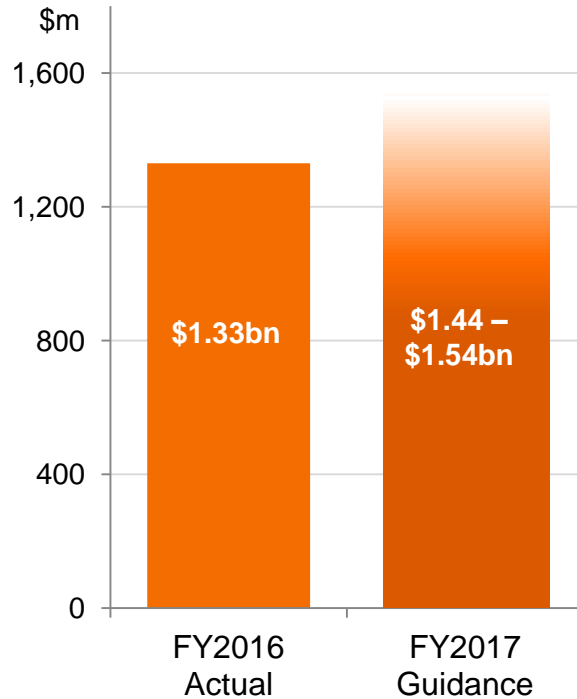
- ✓ 50 cargoes shipped to date
- ✓ Productivity focus
- ✓ Train 1 production exceeding nameplate capacity



# Positive outlook for Energy Markets

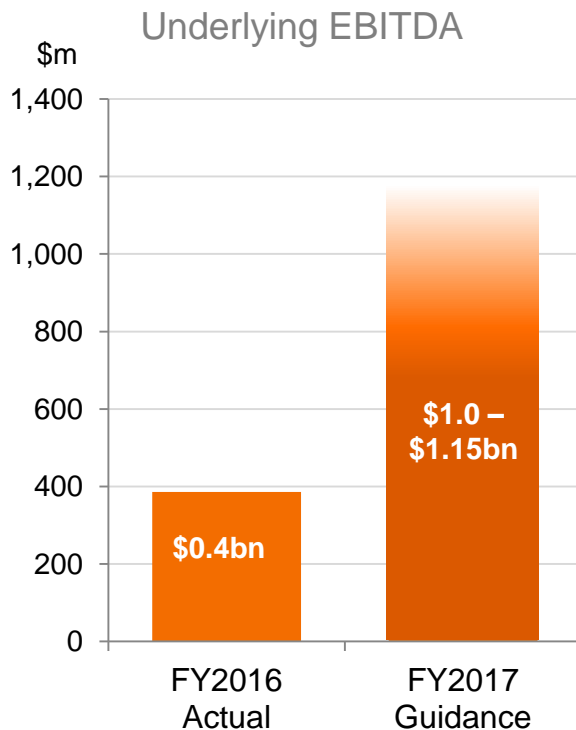


Underlying EBITDA



- ✓ Low cost business model
- ✓ Customer service improving (38% on e-billing)
- ✓ Innovative products & services (data analytics)
- ✓ Utility scale renewables (+800 MW)

# Continued progress in Integrated Gas



- ✓ Train 1 120-day operational test complete
- ✓ Train 2 first cargo achieved

# Origin's existing FY2017 guidance remains appropriate



- Overall Origin EBITDA guidance remains appropriate
- Guidance based on
  - Average oil price of US\$52.90, AUD/USD exchange rate of 0.74
  - APLNG Train 2 revenue recognition commencing in Q3 FY2017
- Origin expects adjusted net debt to be well below \$9 billion at the end of FY2017
- Expected remaining contributions to APLNG unchanged at ~\$0.6 billion (from 1 July 2016 until APLNG is self funding)
- Asset sales program on track to achieve in excess of \$800 million
- NPAT guidance not provided due to variability in non-cash items below EBITDA as APLNG transitions from development to operations. An update will be provided at the half year results.

FY2017 Guidance	A\$ million
Energy Markets	1,440 - 1,540
E&P	350 – 400
LNG	650 – 750
Corporate	(70 - 75)
<b>Total EBITDA<sup>1</sup></b>	<b>2,370 - 2,615</b>
<b>% increase from FY2016<sup>1</sup></b>	<b>45 - 60%</b>

1) Origin expects a 45-60% increase in Underlying EBITDA for FY2017 when compared to FY2016 Underlying EBITDA from continuing operations

## Origin is Australia's leading clean energy company

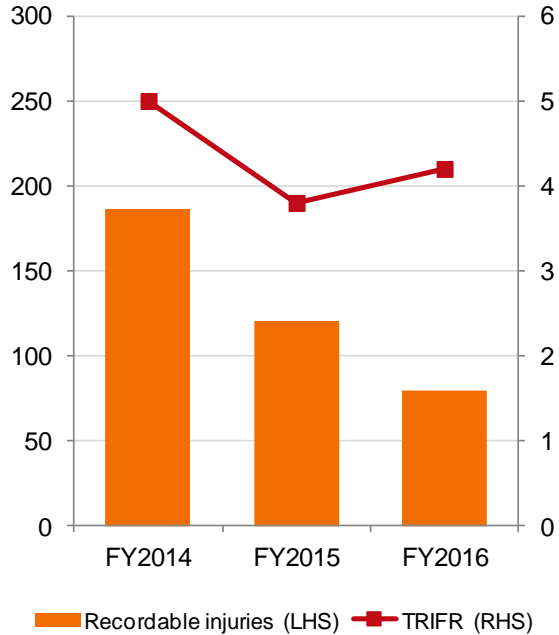


- ✓ Committed to all seven of the *We Mean Business* Coalition initiatives
- ✓ Over 800 MW of large scale renewables contracted
- ✓ Planning to build or contract another 1000 – 1500 MW of large scale renewables by 2020
- ✓ 400,000 electricity customers with rooftop solar
- ✓ Grew solar sales by 95% in FY2016

# Making Origin a safer place to work



Total Recordable Injury Frequency Rate (TRIFR)



# FORMAL BUSINESS

## Items of Business



1. Financial Report
2. Re-election of Mr Gordon Cairns
3. Re-election of Mr Bruce Morgan
4. Remuneration Report
5. Equity grants to Managing Director Mr Grant King
6. Renewal of proportional takeover provisions

## 2016 AGM Summary of Proxy Voting as at Proxy Close



Item of Business	FOR	AGAINST	OPEN
2. Re-election of Mr Gordon Cairns	946,358,983 (97.53%)	10,226,474 (1.05%)	13,740,233 (1.42%)
3. Re-election of Mr Bruce Morgan	956,694,576 (97.67%)	9,086,980 (0.93%)	13,672,277 (1.40%)
4. Remuneration Report	932,830,726 (95.58%)	29,853,436 (3.06%)	13,301,371 (1.36%)
5. Equity grants to Managing Director Mr Grant King	804,080,162 (82.18%)	161,413,714 (16.50%)	12,901,550 (1.32%)
6. Renewal of proportional takeover provisions	959,796,919 (98.11%)	4,793,706 (0.49%)	13,719,453 (1.40%)





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